



Rajesh Chandan
Chairman - JBN

NAHAR JBN SNAPSHOT

TOTAL CHAPTERS INVOLVED DURING OCT & NOV
17 CHAPTERS

TOTAL MEMBERS PARTICIPATED IN
ACTIVITIES DURING OCT & NOV
1,223 MEMBERS

TOTAL CHAPTERS LAUNCHED - JBN
64 CHAPTER

CUMULATIVE BUSINESS OVERALL TILL DATE THROUGH JBN PLATFORM

BUSINESS THROUGH JBN MEETINGS : 1037* CR+
BUILDERS FUNDING FACILITATED : 3,575 CR*

TOTAL NUMBER OF ACTIVITIES DURING OCT & NOV
25 ACTIVITIES

TOTAL REFERRALS GENERATED DURING OCT & NOV
1,532 REFERRALS

TOTAL BUSINESS GENERATED DURING OCT & NOV
70.96 CR.

JBN PLATFORM ASSETS INSURED : 500 CR
BUSINESS REPORTED : 4,332 CR*

NAHAR JBN REFERRALS MEETINGS FOR THE MONTH OF OCTOBER

Chapter	Meeting Date	Members Attended	Referrals Passed	Business Done (in Lakhs)
North Zone Champions	01-10-2022	32	27	₹ 22
JITO Pune	04-10-2022	67	205	₹ 1,012
Hyderabad Kohinoor	08-10-2022	15	15	₹ 166
Bangalore Trendsetter	11-10-2022	50	84	₹ 73
Raipur Achievers	13-10-2022	30	33	₹ 37
North Zone Champions	15-10-2022	28	25	₹ 1
Hyderabad Kohinoor	17-10-2022	17	17	₹ 190
JITO Surat	18-10-2022	55	89	₹ 91
JITO Pune	19-10-2022	64	100	₹ 683
Raipur Achievers	27-10-2022	15	17	₹ 89
Bangalore Trendsetter	27-10-2022	68	68	₹ 68
Total		441	680	₹ 2,433

NAHAR JBN REFERRALS MEETINGS FOR THE MONTH OF NOVEMBER

Chapter	Meeting Date	Members Attended	Referrals Passed	Business Done (in Lakhs)
JITO Pune	02-11-2022	57	144	₹ 81
JITO Surat	08-11-2022	46	45	₹ 44
Chennai Chanakyas	12-11-2022	150	52	₹ 2,600
JITO Coimbatore	14-11-2022	19	21	₹ 606
JITO Pune	15-11-2022	54	99	₹ 88
Ahmedabad Dreamers	18-11-2022	51	64	₹ 51
North Zone Champions	19-11-2022	57	61	₹ 7
JITO Surat	22-11-2022	65	43	₹ 19
Bangalore Trendsetter	22-11-2022	52	60	₹ 232
Ahmedabad Visioners	22-11-2022	38	12	₹ 9
Ahmedabad Pioneer	25-11-2022	68	68	₹ 330
Hyderabad Kohinoor	26-11-2022	29	31	₹ 40
Kolkata Bengal Tiger	26-11-2022	35	75	₹ 125
Chennai Chanakyas	26-11-2022	61	77	₹ 432
Total		₹ 782.00	₹ 852.00	₹ 4,663.33

JITO BUSINESS NETWORK



Bangalore



Hyderabad Kohinoor



JITO Pune



North Zone

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JITO CHINCHWAD PIMPRI | INDUSTRY VISIT @HARNEX SYSTEMS PRIVATE LIMITED

New committee of JITO Chinchwad Pimpri chapter marked its first industrial visit on 25th October, 2022 to Dilip Sonigara Jewellers which is a Pune based jeweler. The industrial visit, combined with an introduction round, business opportunities and networking were one of a kind. Participants as well visited the jewelry making workshop to understand the nitty-gritties of the business. Mr. Dilipji Sonigara (MD & Chairman) and his son Mr. Karanji Sonigara addressed various queries of our JITO Members. Their journey, from a two-digit income of day 1 to its current state of empire, was a session of masters in business in itself! Overall, the visit turned out to be a nice combination of information, networking, and business opportunities. The event being held in Diwali, the dress code of “Traditional wear” added to the aura of the visit. Along with 30+ members attending the visit, even key JITO Dignitaries, including Manish Oswal - Chairman, Yogesh Bafna - Chief Secretary, Vaishali Bafna - Chairperson Ladies wing, Yogita Lunkad – Chief Secretary Ladies Wing, marked their presence. This Event was led by Mr. Dipesh Bafna- Director In charge (Industry visit), Nitin Jain - Convenor (Industry visit), Mr. Pritesh Ranka- Director In charge (JBN), Priyaank Ranka - Convenor (JBN).

JITO GHATKOPAR | INDUSTRY VISIT @KARISHMA METALS

Shri Shantilal ji Kothari MD of Karishma metal industry gave us first hand experience of the making process of the commercial and domestic use utensils from scratch, knowing you're kitchen articles in such style was wonderful he also gave a brief introduction about the success of Karishma metal industry and how he started working towards his dream at the age of 13 years. One thing we all started believing there is no gain without pain, success comes with dedication. We are proud that he is part of our JITO Ghatkopar family. Project conveyor Asha Picholia gave a brief introduction of Shri Shantilalji Kothari. JITO national Roshni project conveyor Sangita ji ganna. Chairperson Rekha ji Jain Secretary Sumitra ji Kothari and Vimi ji tated gave a beautiful description of Shri Shantilal ji and his family. All the JITO ladies wing members introduced



themselves, we also have one new member who is willing to be part of our jito family. Shri Shantilalji welcome jito ladies wing warmly, his hospitality touched every one personally, GJLW celebrated birthday of Shri Shantilal ji by cake cutting ceremony followed by gifts and shawl as token of love & respect. Shri Shantilal ji Kothari gave a cheque of ₹11000/- for dialysis on the occasion of his birthday. Ending this wonderful factory visit Shri Shantilal ji Kothari gave cake molud and sweets customized stainless steel trays to all the Members with personalized names written on it as a token of love, respect and memory.

JITO VISAKHAPATNAM | JBN MEET

Jito visakhapatnam had 1st JBN meet in term 2. Meeting started with a bang as the hall was silled with attendance of 60 Members. We had Gaurav Jain as guest speaker (a new age entrepreneur co-founder of venture catalyst) who gave us insights into how things work in the startup industry. Members who attended the meeting cleared all their queries regarding investment in startups. Members also thought of meeting once in every month and start referring for more and more business and fellowship. Key points which also gave few insights about how venture catalyst is playing an important role in guiding angel investors. Key challenges faced by the indian startup ecosystem which was explained by Gaurav Jain: Diversity and the digital divide as in India we have difference in cultures according to the regions A further challenge for startups



is to take their products to the market as Indian markets appear difficult to penetrate as it is the competitive landscape with many firms already present in the same world. The communication with and retention of customers takes time and effort. Convincing indian customers is difficult, especially if the startup develops innovative products and caters to new market segments. Furthermore, it is hard for startups to generate willingness to pay for their products and services. Despite increasing incomes, the indian customer base continues to be price-sensitive. For those startups which do not charge customers through means of digital payment, collecting and ensuring timely payment can be another issue. The government of India has introduced policies that aim to ease the business environment for startups. However, the present regulatory framework in which startups operate is widely seen as difficult, inefficient and unpredictable. Indeed, the World Bank ease of doing business index ranks India 77th of 190 countries; the country is 137th of 190 countries in the World Bank starting in the business ranking index.

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JITO AURANGABAD | JBN SESSION "GETTING YOUR INTRODUCTION RIGHT FOR EFFECTIVE BUSINESS NETWORKING"

Whenever we meet or network, our first 30 to 60 secs of introduction defines the future engagement with that prospect. The ability to introduce yourself professionally and persuasively is the key to successful networking. JITO Aurangabad JBN team realised that for getting the most from JBN participation, introduction is one area wherein the members need to become stronger. With this thought in mind, JITO Aurangabad chapter JBN team organised a special session cum workshop on Business introduction for JITO Aurangabad members by Mr. Shubham Rai (Head Strategic alliance and corp dev - Khatabook) to learn how to get your business introduction right. What to say and what not to say to make the most of your networking and create long lasting impression about yourself and your business. The session started with networking over breakfast at 9:30 AM. Shri Rajeshji Chandan, Chairman JBN, addressed the session online. Shri Nayan Jain, JBN Chief Secretary, addressed the session online. He gave an orientation of JBN Setu application. Shri Parasji Ostwal, Chairman JITO Aurangabad, welcomed the speaker and the attendees post which Mr. Shubham Rai, initiated the session. Mr. Shubham Rai, emphasised on the importance of strong introduction and stated that one should look at relationship building from the JBN meetings and business is a byproduct of good relationship built during the networking meeting. He demonstrated simple, effective ways of short introduction which would help get the attention from the person whom we meet at JBN. There were quite a few case studies taken from the audience as well as stated by Mr. Shubham Rai from his own experience. The session was concluded with a game wherein the



member attendees were required to interact with each other and then were required to play the person whom they have interacted with and introduce them. 65 members from the chapter and youth wing participated in the session. The session was quite interactive with lot of engagement between the attendee and the speaker. Senior JITO member and Past president Shri Ravi Khivansara and Past Secretary Shri Ashish Pokerna participated as well. The vote of thanks was given by Shri Dinesh Mutha, Chief Secretary. Shri Shailesh Kasliwal and Shri Piyush Zambad were the convenors of the program. Shri Amit Khabiya took special efforts in organizing the session.

JITO BANGALORE NORTH CHAPTER | WE DAY – MARK OF STRENGTH

A meet of Women Entrepreneurs of the society was organized by JBN Tycoon of Bangalore North at Hotel Lalit Ashok on 15th November 2022. 150 women entrepreneurs participated in the meeting organized on the theme WE Day - a symbol of strength. The objective of the meeting was to promote a mutual network of women entrepreneurs and provide an opportunity to spread their business. Popular Women entrepreneur and co-founder of Teabox Prachi Jain, as a keynote speaker shared her mantras for further networking and success with women entrepreneurs through her inspiring speech. She said that a successful woman is a symbol of strength for the society and the country. At the same time, she said that away from fear and panic, the thinking and thoughts of today's woman will establish new dimensions in the industry in the coming days. Another successful entrepreneur, Rekha Jain of Arhant Fabs, won the hearts of the women entrepreneurs present at the meeting with her fabric fashion show. She said that due to the inspiration of many successful women entrepreneurs of the country, she has been able to reach this stage. JITO Bangalore North Ladies Wing Chairman Bindu Raisoni appreciated the effort of JBN Tycoon to bring together so many women entrepreneurs of the society on one platform in proper business attire. On this occasion, former Vice President of JITO Apex, Paras Bhandari praised the women entrepreneurs present and said that today women are taking steps towards entrepreneurship with positive thinking and such women become a source of inspiration for the society. He said that together three generations can be seen doing service work only in a global organization like JITO. JBN Tycoon Convenor Prmod Bafna thanked the main sponsor Rekha Jain of Arhant Fabs and Co-sponsors Seema Mehta of Insurance Adda and Abhishek Shah of Connect Holidays. He announced the opening of the second chapter of JBN JITO North, in view of the ever-increasing membership of JBN. For the planning and successful implementation of this unique meeting of women entrepreneurs JITO Bangalore North Vice Chairmen's Praveen Shah and Rajesh Mutha who were present in the meeting appreciated JBN Tycoon President Pankaj Jain, Vice President Madan Jain and Secretary Kushal Solanki. Siddharth Bohra, Vice Chairman, JITO Bangalore North, said that as a result of this successful and inspiring meeting, many women entrepreneurs appeared full of confidence. Women entrepreneurs and JBN Tycoon members as well as North Women's Wing Vice Chairman Lakshmi Bafna, JITO KKG Zone JPF Convener Anjana Jain, JITO Bangalore North Secretary Dev Samar, Managing Committee members Mukesh Surana and Mahendra Solanki were also present on the occasion.



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JITO GUJARAT ZONE | JBN ROADSHOW

A unique JBN Roadshow was organized by JBN Gujarat Zone where JBN Apex Chairman Shri Rajesh Chandan and JBN Apex Chief Secretary along with JBN Gujarat Zone Convenor CA Dhruv Rajeev Mardia showed the way forward for next two years. All the chapters from Gujarat together made a commitment of generating business over 1750+ crores through JBN. The event was hosted by JITO Surat Chapter. JBN Surat Convenor Shri Alpesh Mandot, Co-Convenor Shri Mitesh Jain and Co-Convenor Shri Udipt Talera managed the flow of event. JITO Youth Wing Apex Chairman Shri Gaurav Dhariwal, JITO Surat Founder Chairman Shri Yogesh Jain, JITO Gandhidham Chairman Shri Mayank Singhvi were present along with dignitaries from Ahmedabad, Bhavnagar, Gandhidham, Surat, Vadodara & Vapi. The event was followed by lunch which was sponsored by Hopes Catering Shri Arun Jain.



JITO DAVANGERE INDUSTRY VISIT @ SUGAR FACTORY

The sweet tooth with JLW in sugar mills was one of the memorable Industrial visit ,that we had on 26 th Nov 2022. Industry is the soul of Business And keystone of prosperity . We visited Davangere sugar Factory,Kukkuwada. Enhancing our knowledge about the process of sugarcane to sugar was very motivating. 2500 tonnes of sugar with 15 megawatts of electricity production every day was a milestone to learn.



JITO BANGALORE NORTH | OFFICE DARSHAN

JBN Tycoons member Tushar Tilawat held his Marcellus Infotech Office Darshan with chapter members and JITO Bangalore North Managing Committee members and its Chief Secretary Suddhir Gadiya along with Secretary and JBN Convenor Prmod Bafna in attendance.

The event saw a gathering of more than 65 business people from across the city getting to know his business in-depth at his premises receiving wide accolades and media coverage across various newspapers. The message of JBN being not just a business networking platform but also setting the precedence for how the community interacts in a professional capacity paving the way for the Economic empowerment of the chapter is well represented in these Initiatives and the energy the members bring forth. Office Darshan is a regular feature of JBN Tycoons happening twice a month at one of the members business establishment as a way to showcase their business out of the confines of the meeting room.



JITO BANGALORE & BALLARI | INTER-CHAPTER MEET

JITO Bangalore JBN Trendsetters Chapter hosted JITO Ballari Chapter on 22th November 2022 at Hotel Taj West End at JBN Trendsetters referral group meeting. The JITO Ballari Chapter under the leadership of its Chairman Rajeshji Bagrecha & Team witnessed the proceeding of meeting and interaction of members. Post meeting had breakfast, with a highly successful networking session with the team was done by members of Ballari Chapter. This was followed by interactive meet with Tushar Bafna Convenor JBN KKG Zone, Bangalore Chapter JBN Convenor Vikramji Bagrecha, JBN Trendsetters Leadership Team President Anishji Bhojani, Vinayji Kanunga Vice President at JITO Office, Chamrajpet. The team explained in detail the process of how JBN works, Office Darshan, One to One meeting, referrals passing to members, Thank you Slips and most important digitally storing of value of business done amongst it members. JITO Bangalore Chapter JBN Team assured full support to Ballari Chapter for formation of JBN Chapter at Ballari.



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JITO BANGALORE | JBN FAIR

JITO Ladies Wing, Bangalore conducted a JBN fair under the aegis of JBN on November 23rd 2022. With over 8000 visiting the trade fair, JBN explained the details of the network and its benefits. A help desk was set up to issue membership forms and answer the queries of the members. The JBN Convener, Vikram Jain from Bangalore told the members that.

1. You can immediately network with all the prominent people from our community.
2. You can market / promote your business in an economical and cost effective manner.
3. You can get direct enquiries for your products or services from the group members
4. When a business/referral is shared/ referred by a common friend, the chances of sealing the deal are high.

JBN Bangalore also announced an exclusive discount program for the women entrepreneurs wherein 50% of the membership fee was waived. This is just for Business women's to promote women empowerment which is the mission of JITO. JITO Chapter Chairman Shri Dineshji Bohra told that he supports women



towards achieving financial independence. JBN Is one of the safe and secure circles where women can confidently market their products, and get good support from fellow JBN member. He was proud that JITO ladies wing teamed up beautifully for this promising event and made great arrangements that are sure to pull in huge footfalls. He further said that such events are great for networking & bonding!

JITO ROM ZONE | JBN MEET

The first meeting of JBN JITO ladies wing was held on 30th November 2022. The session was very powerful and effective for all the ladies entrepreneurs. The Chief Guest for the session was Shri Ravi ji khinvasara - ROM vice chairmen and past chairmen , Shri Paras Ji Ostwal - chapter chairmen and Shri Dinesh ji Mutha -chapter chief secretary was there to be addressed. Chapter Chief secretary Dinesh ji Mutha discussed the 5 major activities of JBN in detail.

1. JITO business network meet
2. Coffee table talk in detail for particular business with members
3. Small business gatherings
4. JBN Setu (All professionals have to be connected with it to expand their business)
5. Centre of professional experience - CPE

ROM Vice Chairman Ravi ji khinvasara explained about the benefits of strong connectivity with JITO and chairman Paras Ji Oswal urge to study JITO world app and to know jito deeply so everyone can utilize all its benefits and verticals.



All members have to download JITO app and JPoint to explore their business. JITO ladies wing chairperson Dimple Pagariya guided about JBN and gave a brief information about it. At last chief secretary Priya mutta did vote of thanks. Convener Reena Kasliwal and co- Convener Jyoti Jain conducted a meeting with a great start and Reena shared her experience of current benefits after joining JITO. It's an inspiration to others. It was the great session of JITO.

JITO CHENNAI | UDAAN

JITO CHENNAI CHAPTER organised it's First B2B event for the term 2022-2024 - "Udaan" with Shri Sonu Sharma, Renowned Motivational Speaker held on 18th November, 2022 at Hyatt Regency, Teynampet, Chennai. Shri Rameshji Dugar the Chairman of JITO Chennai welcomed the audience, followed by Sri Rajeshji Jain the B2B Convener for this term who talked about his vision going forward. Chief Secretary Shri Nehal Shah, Vice Chairman Shri Uttam R Shah, Vice Chairman Shri Arun Kumar Jain and other dignitaries presented lit the traditional kuthuvilakku. The motivational talk by Sonu Sharma dwelt with several live examples of his own and life of several great personalities from different eras. He opined that how Self Belief proved one of the most critical aspects for the development and achievement for every Individual. Sonu Sharma's distinct style of mixing hard core stuff with light hearted banter and humor made the audience go gaga and all praise with everyone glued to their seats for over 2.30 hours. His message about how Goals are so critical and not having them was akin to having an envelope without an address resonated with many in the audience. 350 plus members attended the event.



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JITO BELGAUM | BUSINESS VISIT @SIDDHARTH MEDICARE

A visit of JYW members was conducted to Siddharth Medicare on Saturday, 19th November 2022 at 11 am. Siddharth Medicare is a homeopathic medicines distributor which sells medicines both online, through various e-commerce platforms, and offline, to other retailers, doctors etc. The USP of Siddharth Medicare is that they manage around 45000 SKUs in a warehouse spread over 10000 sq. ft. and have a capacity to process more than 2000 invoices every day. And this whole operation is paperless and is done using technology.

The event was led by Mehul Porwal, attended by 15 members and accompanied by the Youth Wing Convener, Mr. Ankit Khoda. Mehul Porwal explained the whole process from receiving orders, to picking the medicines from the racks, cross-checking them against the orders and dispatching them. The process of picking the medicines is completely guided by technology so that even the members of the youth wing could find and pick the right medicines as per the order sheet. The vote of thanks was presented by Secretary Abhishek Jakkannavar.



NAHAR JBN REFERRAL

Block your calendar for JBN meets across India

D E C E M B E R - 2 0 2 2						
MON	TUE	WED	THU	FRI	SAT	SUN
28	29	30	1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	1
2	3	4	5	6	7	8

- | | |
|---|---|
| 2 Ahmedabad Dreamers | 16 Ahmedabad Dreamers |
| 3 North Zone Champions | 17 North Champions
JITO Surat |
| 5 JITO Coimbatore | 19 JITO Coimbatore |
| 6 JITO Pune
- Ahmedabad Visioners
- Bangalore Tycoons | 20 JITO Pune
- Bangalore Trendsetter
(Big Visitor Day)
- Ahmedabad Visioners
- Bangalore Tycoons
- Jodhpur Arihant |
| 8 Raipur Achiveres | 22 Raipur Achiveres |
| 9 Ahmedabad Pioneers | 24 - Chennai Chanakyas
- Hyderabad Kohinoor
- Kolkata Bengal Tigers
- Goregaon Pratham
- Jodhpur Arihant
- JBN Youth Meet &
Industrial Visit (Jaipur) |
| 10 Chennai Chanakyas
- Hyderabad Kohinoor
- Kolkata Bengal Tigers
- Goregaon Pratham
- Jodhpur Arihant
- JBN Youth Meet &
Industrial Visit (Jaipur) | 26 Vadodara Bahubali &
- Progressive
- Ahmedabad Pioneers |
| 12 Vadodara Bahubali &
Progressive | 27 JITO Surat |
| 13 Bangalore Trendsetter | |

SCAN TO EXPLORE
 JBN



JBN
360°

IS BACK AFTER 3 YEARS!
SAVE THE DATE
28TH & 29TH
JANUARY, 2023

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॥ वंदे श्री ऋषभं वीरं ॥



**JBN
360°**

IS BACK AFTER **3 YEARS!**
28TH & 29TH JANUARY, 2023



**MORE THAN 180 REGISTRATIONS ARE ALREADY DONE,
DID YOU ??**

EVENT EXCLUSIVELY AVAILABLE FOR FIRST 360 REGISTRATIONS!

Inauguration at 10 AM
on 28th January, 2023

Closing Ceremony at 4 PM
on 29th January, 2023

**JBN 360 will be conducted along with
Bengal Global Trade Expo 2023**

organised by WBIDC, MSME of WB Govt. & CWBTA from
25th to 29th Jan 2023

Team Nahar JBN

Rajesh Chandan
Chairman

Jigish Shah
Director-In-Charge

Nayan Jain
Chief Secretary

Ashok Bengani
JBN East Zone Convenor

JITO Kolkata Chapter

Bhaven Kamdar
Chairman

Rohit Surana
Chief Secretary

Sundeep Kumar Bucha
Project Convenor

Khilen Shah
Project Co-Convenor

Title Sponsor

